

## BuySpeed™ eProcurement Solution

# Award-Winning City of Tucson Maximizes Its Purchasing Power

**RESULTS:** Average document processing time range **REDUCED** from 25% – 99.9% ■ Requisition processing **REDUCED** from 14 days to 2 days ■ Direct Release (ordering from requirements contracts) processing time **REDUCED** from 28 days to 1 day or less ■ Purchase Order processing **REDUCED** from 28 days to 14 days ■ Vendor Registration processing **REDUCED** from 28 days to less than 1 hour ■ **REDUCTION** of \$16,000 annually on postage and paper

“The BuySpeed™ solution provided by Periscope has enabled our organization to provide our customers, our contractors and our staff a turn-key procurement solution. Not only has the system allowed us to process our work more efficiently and effectively, it has provided us a tool to support a more strategic procurement direction. Periscope has been a true partner in this process and has continually worked with us to identify new opportunities to enhance the value that procurement brings to the organization!”

—Marcheta E. Gillespie, CPM, CPPB  
Deputy Director of Procurement  
City of Tucson, Department of Procurement

### SOLUTIONS

- Because this volume of purchasing activity could not be performed without software automation, the City licensed BuySpeed™ in 2000.
- Since rolling out the BuySpeed™ system in early 2001, Tucson has enabled more than 500 internal customer users and 15,000 vendors on the system.
- The City uses BuySpeed™ for online requisitioning, workflow management, Web-based vendor registration, direct contract ordering, purchase orders and online reporting and inquiry.
- The City will begin online purchase order delivery with BuySpeed™, further reducing the processing time for orders with vendors.
- The City will also begin utilizing Government-to-Business (G2B) linking for system-to-system ordering with various vendors.

### CHALLENGES

- The City of Tucson manual purchasing process, based on their financial management system, made requisitioning of contracts, vendor management and workflow management costly and time consuming.
- The City operates a centralized procurement department responsible for processing more than 5,000 annual requisitions and 9,200 purchase orders.
- Last year, 550 separate contracts were awarded by the City that resulted in more than 3,100 direct orders.

