

Appendix C Pricing Index

DIR-CPO-4727

Periscope Holdings, Inc.

Software Products: SaaS Periscope ePRO

Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope ePRO			
Annual SaaS - State Supplier Management	State 500K-1M	\$91,000.00	18.00%
Annual SaaS - State Sourcing Management	State 500K-1M	\$134,000.00	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 500K-1M	\$151,000.00	18.00%
Annual SaaS - State Invoice	State 500K-1M	\$91,000.00	18.00%
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 500K-1M	\$222,000.00	18.00%
Annual SaaS - State Contract Pro (CLM)	State 500K-1M	\$219,000.00	18.00%
Annual SaaS - State Contract Lite	State 500K-1M	\$43,000.00	18.00%
Annual SaaS - State Reconciler*	State 500K-1M	Available Upon Request	18.00%
Annual SaaS - State Business Intelligence	State 500K-1M	\$22,000.00	18.00%
Annual SaaS - State Integration	State 500K-1M	\$48,000.00	18.00%
Annual SaaS - State Supplier Management	State 1M - 2M	\$109,000.00	18.00%
Annual SaaS - State Sourcing Management	State 1M - 2M	\$134,000.00	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 1M - 2M	\$212,000.00	18.00%
Annual SaaS Fee - State Invoice	State 1M - 2M	\$122,000.00	18.00%
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 1M - 2M	\$222,000.00	18.00%
Annual SaaS - State Contract Pro (CLM)	State 1M - 2M	\$276,000.00	18.00%
Annual SaaS - State Contract Lite	State 1M - 2M	\$55,000.00	18.00%
Annual SaaS - State Reconciler*	State 1M - 2M	Available Upon Request	18.00%
Annual SaaS - State Business Intelligence	State 1M - 2M	\$34,000.00	18.00%
Annual SaaS - State Integration	State 1M - 2M	\$65,000.00	18.00%
Annual SaaS - State Supplier Management	State 2M-4M	\$151,000.00	18.00%

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Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope ePRO			
Annual SaaS - State Sourcing Management	State 2M-4M	\$151,000.00	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 2M-4M	\$290,000.00	18.00%
Annual SaaS - State Invoice	State 2M-4M	\$157,000.00	18.00%
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 2M-4M	\$296,000.00	18.00%
Annual SaaS - State Contract Pro (CLM)	State 2M-4M	\$309,000.00	18.00%
Annual SaaS - State Contract Lite	State 2M-4M	\$71,000.00	18.00%
Annual SaaS - State Reconciler*	State 2M-4M	Available Upon Request	18.00%
Annual SaaS - State Business Intelligence	State 2M-4M	\$61,000.00	18.00%
Annual SaaS - State Integration	State 2M-4M	\$106,000.00	18.00%
Annual SaaS - State Supplier Management	State 2M-4M	\$201,000.00	18.00%
Annual SaaS - State Sourcing Management	State 4M-10M	\$201,000.00	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 4M-10M	\$365,000.00	18.00%
Annual SaaS - State Invoice	State 4M-10M	\$251,000.00	18.00%
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 4M-10M	\$371,000.00	18.00%
Annual SaaS - State Contract Pro (CLM)	State 4M-10M	\$374,000.00	18.00%
Annual SaaS - State Contract Lite	State 4M-10M	\$112,000.00	18.00%
Annual SaaS - State Reconciler*	State 4M-10M	Available Upon Request	18.00%
Annual SaaS - State Business Intelligence	State 4M-10M	\$116,000.00	18.00%
Annual SaaS - State Integration	State 4M-10M	\$159,000.00	18.00%
Annual SaaS - State Supplier Management	State 4M-10M	\$246,000.00	18.00%
Annual SaaS - State Sourcing Management	State 10M-20M	\$246,000.00	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 10M-20M	\$460,000.00	18.00%

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Periscope Holdings, Inc.

Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope ePRO			
Annual SaaS - State Invoice	State 10M-20M	\$307,000.00	18.00%
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 10M-20M	\$467,000.00	18.00%
Annual SaaS - State Contract Pro (CLM)	State 10M-20M	Available Upon Request	18.00%
Annual SaaS - State Contract Lite	State 10M-20M	\$138,000.00	18.00%
Annual SaaS - State Reconciler*	State 10M-20M	Available Upon Request	18.00%
Annual SaaS - State Business Intelligence	State 10M-20M	\$140,000.00	18.00%
Annual SaaS - State Integration	State 10M-20M	\$194,000.00	18.00%
Annual SaaS - State Supplier Management	State 10M-20M	\$275,000.00	18.00%
Annual SaaS - State Sourcing Management	State 20M+	\$275,000.00	18.00%
Annual SaaS - State Purchasing (Req, PO, CO, CM)	State 20M+	\$554,000.00	18.00%
Annual SaaS - State Invoice	State 20M+	\$344,000.00	18.00%
Annual SaaS - State Marketplace Shopping & Catalog Mgmt	State 20M+	\$567,000.00	18.00%
Annual SaaS - State Contract Pro (CLM)	State 20M+	Available Upon Request	18.00%
Annual SaaS - State Contract Lite	State 20M+	\$155,000.00	18.00%
Annual SaaS - State Reconciler*	State 20M+	Available Upon Request	18.00%
Annual SaaS - State Business Intelligence	State 20M+	\$159,000.00	18.00%
Annual SaaS - State Integration	State 20M+	\$217,000.00	18.00%
Annual SaaS - State Self-Funded / Transaction Fee	State ePro	Available Upon Request	18.00%

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Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope ePRO			
Annual SaaS - State Enterprise ePro	State ePro Enterprise	Available Upon Request	18.00%
Annual SaaS - City & County Sourcing Management	City & County 0 -250K	\$49,000.00	18.00%
Annual SaaS - City & County Supplier Management	City & County 0 -250K	\$49,000.00	18.00%
Annual SaaS - City & County Contract Lite	City & County 0 -250K	\$23,000.00	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 0 -250K	\$1,625.00	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 0 -250K	\$82,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 0 -250K	\$61,000.00	18.00%
Annual SaaS - City & County Invoicing	City & County 0 -250K	\$49,000.00	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 0 -250K	\$6,000.00	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 0 -250K	\$5,000.00	18.00%
Annual SaaS - City & County Business Intelligence	City & County 0 -250K	\$6,000.00	18.00%
Annual SaaS - City & County Integration	City & County 0 -250K	\$37,000.00	18.00%
Annual SaaS - City & County Reconciler*	City & County 0 -250K	Available Upon Request	18.00%
Annual SaaS - City & County Sourcing Management	City & County 250K-500K	\$49,000.00	18.00%
Annual SaaS- City & County Supplier Management	City & County 250K-500K	\$49,000.00	18.00%
Annual SaaS - City & County Contract Lite	City & County 250K-500K	\$23,000.00	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 250K-500K	\$1,625.00	18.00%

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Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope ePRO			
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 250K-500K	\$82,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 250K-500K	\$91,000.00	18.00%
Annual SaaS - City & County Invoicing	City & County 250K-500K	\$49,000.00	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 250K-500K	\$6,000.00	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 250K-500K	\$5,000.00	18.00%
Annual SaaS - City & County Business Intelligence	City & County 250K-500K	\$6,000.00	18.00%
Annual SaaS - City & County Integration	City & County 250K-500K	\$37,000.00	18.00%
Annual SaaS - City & County Reconciler*	City & County 250K-500K	Available Upon Request	18.00%
Annual SaaS - City & County Sourcing Management	City & County 500K-750k	\$63,000.00	18.00%
Annual SaaS - City & County Supplier Management	City & County 500K-750k	\$63,000.00	18.00%
Annual SaaS - City & County Contract Lite	City & County 500K-750k	\$29,000.00	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 500K-750k	\$1,625.00	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 500K-750k	\$105,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 500K-750k	\$152,000.00	18.00%

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Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope ePRO			
Annual SaaS - City & County Invoicing	City & County 500K-750k	\$63,000.00	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 500K-750k	\$9,000.00	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 500K-750k	\$6,000.00	18.00%
Annual SaaS - City & County Business Intelligence	City & County 500K-750k	\$15,000.00	18.00%
Annual SaaS - City & County Integration	City & County 500K-750k	\$37,000.00	18.00%
Annual SaaS - City & County Reconciler*	City & County 500K-750k	Available Upon Request	18.00%
Annual SaaS - City & County Sourcing Management	City & County 750K - 1M	\$78,000.00	18.00%
Annual SaaS - City & County Supplier Management	City & County 750K - 1M	\$78,000.00	18.00%
Annual SaaS - City & County Contract Lite	City & County 750K - 1M	\$35,000.00	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 750K - 1M	\$1,625.00	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 750K - 1M	\$128,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 750K - 1M	\$183,000.00	18.00%
Annual SaaS - City & County Invoicing	City & County 750K - 1M	\$78,000.00	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 750K - 1M	\$11,000.00	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 750K - 1M	\$7,000.00	18.00%
Annual SaaS - City & County Business Intelligence	City & County 750K - 1M	\$23,000.00	18.00%
Annual SaaS - City & County Integration	City & County 750K - 1M	\$37,000.00	18.00%

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Periscope Holdings, Inc.

Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope ePRO			
Annual SaaS - City & County Reconciler*	City & County 750K - 1M	Available Upon Request	18.00%
Annual SaaS - City & County Sourcing Management	City & County 1M - 1.5M	\$91,000.00	18.00%
Annual SaaS - City & County Supplier Management	City & County 1M - 1.5M	\$91,000.00	18.00%
Annual SaaS - City & County Contract Lite	City & County 1M - 1.5M	\$43,000.00	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 1M - 1.5M	\$1,625.00	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 1M - 1.5M	\$152,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 1M - 1.5M	\$213,000.00	18.00%
Annual SaaS - City & County Invoicing	City & County 1M - 1.5M	\$91,000.00	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 1M - 1.5M	\$12,000.00	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 1M - 1.5M	\$12,000.00	18.00%
Annual SaaS - City & County Business Intelligence	City & County 1M - 1.5M	\$30,000.00	18.00%
Annual SaaS - City & County Integration	City & County 1M - 1.5M	\$37,000.00	18.00%
Annual SaaS - City & County Reconciler*	City & County 1M - 1.5M	Available Upon Request	18.00%
Annual SaaS - City & County Sourcing Management	City & County 1.5M - 2M	\$183,000.00	18.00%
Annual SaaS - City & County Supplier Management	City & County 1.5M - 2M	\$183,000.00	18.00%
Annual SaaS - City & County Contract Lite	City & County 1.5M - 2M	\$55,000.00	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 1.5M - 2M	\$1,625.00	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 1.5M - 2M	\$305,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 1.5M - 2M	\$244,000.00	18.00%
Annual SaaS - City & County Invoicing	City & County 1.5M - 2M	\$183,000.00	18.00%

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Periscope Holdings, Inc.

Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope ePRO			
Annual SaaS - City & County Forms Builder Module	City & County 1.5M - 2M	\$24,000.00	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 1.5M - 2M	\$18,000.00	18.00%
Annual SaaS - City & County Business Intelligence	City & County 1.5M - 2M	\$37,000.00	18.00%
Annual SaaS - City & County Integration	City & County 1.5M - 2M	\$62,000.00	18.00%
Annual SaaS - City & County Reconciler*	City & County 1.5M - 2M	Available Upon Request	18.00%
Annual SaaS - City & County Sourcing Management	City & County 2M-4M	\$244,000.00	18.00%
Annual SaaS - City & County Supplier Management	City & County 2M-4M	\$244,000.00	18.00%
Annual SaaS - City & County Contract Lite	City & County 2M-4M	\$98,000.00	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 2M-4M	\$1,625.00	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 2M-4M	\$402,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 2M-4M	\$280,000.00	18.00%
Annual SaaS - City & County Invoicing	City & County 2M-4M	\$244,000.00	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 2M-4M	\$37,000.00	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 2M-4M	\$24,000.00	18.00%
Annual SaaS - City & County Business Intelligence	City & County 2M-4M	\$61,000.00	18.00%
Annual SaaS - City & County Integration	City & County 2M-4M	\$82,000.00	18.00%
Annual SaaS - City & County Reconciler*	City & County 2M-4M	Available Upon Request	18.00%
Annual SaaS - City & County Sourcing Management	City & County 4M-6MM	\$305,000.00	18.00%
Annual SaaS - City & County Supplier Management	City & County 4M-6MM	\$305,000.00	18.00%
Annual SaaS - City & County Contract Lite	City & County 4M-6MM	\$146,000.00	18.00%

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Periscope Holdings, Inc.

Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope ePRO			
Annual SaaS - City & County Contract Pro (CLM)	City & County 4M-6MM	\$1,625.00	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 4M-6MM	\$500,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 4M-6MM	\$317,000.00	18.00%
Annual SaaS - City & County Invoicing	City & County 4M-6MM	\$305,000.00	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 4M-6MM	\$49,000.00	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 4M-6MM	\$37,000.00	18.00%
Annual SaaS - City & County Business Intelligence	City & County 4M-6MM	\$85,000.00	18.00%
Annual SaaS- City & County Integration	City & County 4M-6MM	\$102,000.00	18.00%
Annual SaaS - City & County Reconciler*	City & County 4M-6MM	Available Upon Request	18.00%
Annual SaaS - City & County Sourcing Management	City & County 6M-8MM	\$366,000.00	18.00%
Annual SaaS - City & County Supplier Management	City & County 6M-8MM	\$366,000.00	18.00%
Annual SaaS - City & County Contract Lite	City & County 6M-8MM	\$195,000.00	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 6M-8MM	\$1,625.00	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 6M-8MM	\$598,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 6M-8MM	\$354,000.00	18.00%
Annual SaaS - City & County Invoicing	City & County 6M-8MM	\$366,000.00	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 6M-8MM	\$61,000.00	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 6M-8MM	\$49,000.00	18.00%
Annual SaaS - City & County Business Intelligence	City & County 6M-8MM	\$110,000.00	18.00%
Annual SaaS - City & County Integration	City & County 6M-8MM	\$123,000.00	18.00%

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Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope ePRO			
Annual SaaS - City & County Reconciler*	City & County 6M-8MM	Available Upon Request	18.00%
Annual SaaS - City & County Sourcing Management	City & County 8M-10MM	\$412,000.00	18.00%
Annual SaaS - City & County Supplier Management	City & County 8M-10MM	\$412,000.00	18.00%
Annual SaaS - City & County Contract Lite	City & County 8M-10MM	\$244,000.00	18.00%
Annual SaaS - City & County Contract Pro (CLM)	City & County 8M-10MM	\$1,625.00	18.00%
Annual SaaS - City & County Purchasing (Req, PO, CO, CM)	City & County 8M-10MM	\$671,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping & Catalog Mgmt	City & County 8M-10MM	\$384,000.00	18.00%
Annual SaaS - City & County Invoicing	City & County 8M-10MM	\$415,000.00	18.00%
Annual SaaS - City & County Forms Builder Module	City & County 8M-10MM	\$73,000.00	18.00%
Annual SaaS - City & County Small Business Engine Module	City & County 8M-10MM	\$61,000.00	18.00%
Annual SaaS - City & County Business Intelligence	City & County 8M-10MM	\$152,000.00	18.00%
Annual SaaS - City & County Integration	City & County 8M-10MM	\$141,000.00	18.00%
Annual SaaS - City & County Reconciler*	City & County 8M-10MM	Available Upon Request	18.00%
Annual SaaS - City & County Self-Funded/Transaction	City & County Self-Funded/Transaction	Available Upon Request	18.00%
Annual SaaS - City & County Enterprise	City & County Enterprise	Available Upon Request	18.00%
Annual SaaS - K-12 & Special Districts	K-12 & Special District	Available Upon Request	18.00%

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Periscope Holdings, Inc.

Software Products: SaaS Periscope Marketplace

Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope Marketplace			
Annual SaaS - City & County Marketplace Shopping	City & County 0 -250K	\$91,000.00	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 0 -250K	\$30,000.00	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 0 -250K	\$37,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 250K-500K	\$61,000.00	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 250K-500K	\$21,000.00	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 250K-500K	\$37,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 500K-750k	\$152,000.00	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 500K-750k	\$50,000.00	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 500K-750k	\$37,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 750K - 1M	\$183,000.00	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 750K - 1M	\$61,000.00	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 750K - 1M	\$37,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 1M - 1.5M	\$213,000.00	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 1M - 1.5M	\$71,000.00	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 1M - 1.5M	\$37,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 1.5M - 2M	\$244,000.00	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 1.5M - 2M	\$80,000.00	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 1.5M - 2M	\$37,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 2M-4M	\$280,000.00	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 2M-4M	\$93,000.00	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 2M-4M	\$37,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 4M-6MM	\$317,000.00	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 4M-6MM	\$105,000.00	18.00%
Annual SaaS- City & County Marketplace Integration	City & County 4M-6MM	\$37,000.00	18.00%

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Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope Marketplace			
Annual SaaS - City & County Marketplace Shopping	City & County 6M-8MM	\$354,000.00	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 6M-8MM	\$117,000.00	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 6M-8MM	\$37,000.00	18.00%
Annual SaaS - City & County Marketplace Shopping	City & County 8M-10MM	\$384,000.00	18.00%
Annual SaaS - City & County Marketplace Ordering	City & County 8M-10MM	\$127,000.00	18.00%
Annual SaaS - City & County Marketplace Integration	City & County 8M-10MM	\$37,000.00	18.00%
Annual SaaS - State Marketplace Shopping	State 500K-1M	\$222,000.00	18.00%
Annual SaaS - State Marketplace Ordering	State 500K-1M	\$73,000.00	18.00%
Annual SaaS - State Marketplace Integration	State 500K-1M	\$24,000.00	18.00%
Annual SaaS - State Marketplace Shopping	State 1M - 2M	\$222,000.00	18.00%
Annual SaaS - State Marketplace Ordering	State 1M - 2M	\$73,000.00	18.00%
Annual SaaS - State Marketplace Integration	State 1M - 2M	\$24,000.00	18.00%
Annual SaaS - State Marketplace Shopping	State 2M-4M	\$296,000.00	18.00%
Annual SaaS - State Marketplace Ordering	State 2M-4M	\$98,000.00	18.00%
Annual SaaS - State Marketplace Integration	State 2M-4M	\$30,000.00	18.00%
Annual SaaS - State Marketplace Shopping	State 4M-10M	\$371,000.00	18.00%
Annual SaaS - State Marketplace Ordering	State 4M-10M	\$122,000.00	18.00%
Annual SaaS - State Marketplace Integration	State 4M-10M	\$37,000.00	18.00%
Annual SaaS - State Marketplace Shopping	State 10M-20M	\$467,000.00	18.00%
Annual SaaS - State Marketplace Ordering	State 10M-20M	\$154,000.00	18.00%
Annual SaaS - State Marketplace Integration	State 10M-20M	\$49,000.00	18.00%
Annual SaaS - State Marketplace Shopping	State 20M+	\$567,000.00	18.00%
Annual SaaS - State Marketplace Ordering	State 20M+	\$187,000.00	18.00%
Annual SaaS - State Marketplace Integration	State 20M+	\$61,000.00	18.00%

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Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope Marketplace			
Annual SaaS - State Marketplace Enterprise	Enterprise	Available Upon Request	18.00%
Annual SaaS - State Marketplace Self-Funded/Transaction	Self-Funded/Transaction	Available Upon Request	18.00%

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Software Products: SaaS Periscope Source

Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope Source			
Annual SaaS - Municipality/City/Town Village - Base Fee	Annual SaaS - Municipality/City/Town Village - Base Fee	\$6,500.00	18.00%
Annual SaaS - County - Base Fee	Annual Subscription Fee - County - Base Fee	\$12,500.00	18.00%
Annual SaaS - School District - Base Fee	Annual Subscription Fee - School District - Base Fee	\$4,000.00	18.00%
Annual SaaS - University - Base Fee	Annual Subscription Fee - University - Base Fee	\$4,000.00	18.00%
Annual SaaS - Special Purpose District / Political Subdivision - Base Fee	Annual Subscription Fee - Special Purpose District / Political Subdivision - Base Fee	\$12,500.00	18.00%
Annual SaaS - Municipality/City/Town Village - Variable Fee	Annual Subscription Fee - Municipality/City/Town Village - Variable Fee (Population)	\$0.15	18.00%
Annual SaaS - County - Variable Fee	Annual Subscription Fee - County - Variable Fee (Population)	\$0.08	18.00%
Annual SaaS - School District - Variable Fee	Annual Subscription Fee - School District - Variable Fee (Enrollment)	\$1.00	18.00%
Annual SaaS - University - Variable Fee	Annual Subscription Fee - University - Variable Fee (Enrollment)	\$1.00	18.00%

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Product Description	Product Part Number	MSRP List Price	DIR Customer Discount % off MSRP
These SaaS Products are Periscope Source			
Annual SaaS - Special Purpose District / Political Subdivision - Variable Fee	Annual Subscription Fee - Special Purpose District / Political Subdivision - Variable Fee (Population)	\$0.08	18.00%
Annual SaaS - Source Enterprise	Source Enterprise	Available Upon Request	18.00%

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Software Services:

Service Description	Service Category	Service Part Number	Service Unit	MSRP List Price	DIR Customer Discount % off MSRP
Project Management - Senior Project Manager	Project Management - Senior Project Manager	N/A	Hour	\$275.00	9.75%
Project Management - Project Manager	Project Management - Project Manager	N/A	Hour	\$255.00	9.75%
Application Exploration and Business Process Consulting - Senior Business Analyst	Application Exploration and Business Process Consulting - Senior Business Analyst	N/A	Hour	\$275.00	9.75%
Application Exploration and Business Process Consulting - Business Analyst	Application Exploration and Business Process Consulting - Business Analyst	N/A	Hour	\$255.00	9.75%
Software Deployment and Modification - Installation Technician	Software Deployment and Modification - Installation Technician	N/A	Hour	\$235.00	9.75%
Training - Training Specialist	Training - Training Specialist	N/A	Hour	\$185.00	9.75%
Software Testing - Quality Assurance Specialist	Software Testing - Quality Assurance Specialist	N/A	Hour	\$235.00	9.75%
Software Deployment and Modification - Software Specialist	Software Deployment and Modification - Software Specialist	N/A	Hour	\$235.00	9.75%

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Service Description	Service Category	Service Part Number	Service Unit	MSRP List Price	DIR Customer Discount % off MSRP
End-User Documentation - Documentation Specialist	End-User Documentation - Documentation Specialist	N/A	Hour	\$185.00	9.75%