

MODERNIZING

Public Sector Procurement

Procurement is how governments get work done — from rebuilding infrastructure to updating technology to overhauling school curriculum. Modern procurement automates and simplifies the purchasing process while protecting taxpayer dollars and ensuring fair competition. Manual and legacy procurement processes tend to add cost, cause delay and reduce agility. In a recent survey of 138 government IT, finance and procurement decision-makers, the Center for Digital Government (CDG) gauged interest in and future plans around procurement modernization.

Procurement is Stuck in the PAST



31%

of respondents don't have a portal or eProcurement system where they can post bids and RFPs online.

36%

use a standalone system for eProcurement that has not been integrated with their financial system.

ERP Packages Aren't Always Meeting Procurement NEEDS



The TOP 3 improvements desired include:

1

49%

Solutions that are easier to implement as business processes change

2

35%

Customizable vendor management

3

30%

Built-in requisition/bid/PO support

16%

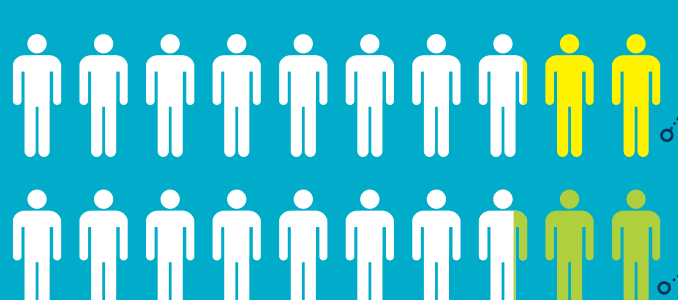
of respondents use an eProcurement module that is part of their ERP system.

However,

27%

desire improved procurement functionality from their ERP system.

eProcurement is a PRIORITY



21%

of respondents are planning on updating or modernizing their eProcurement solution.

23%

that don't have an eProcurement solution plan to implement one in the future.

ADVANTAGES

of a Purpose-Driven eProcurement Solution

1/4

of respondents are either interested or very interested in best-of-breed eProcurement solutions.



The TOP 3

criteria that would lead them to adopt a best-of-breed solution are:



1

2

3

46%

Cost savings

40%

More efficient use of staff time

37%

Easier integration with existing systems

BEST-OF-BREED BENEFITS INCLUDE:

- Quick to deploy:**
A best-of-breed eProcurement module can be up and running in months versus the years it may take to implement the procurement application of an ERP platform.
- User acceptance:**
A purpose-driven eProcurement solution is user friendly and tailored to the needs of government, meaning more employees can take advantage of its efficiencies.
- Ease of implementation:**
A best-of breed module easily integrates into core financial business processes.
- Cost savings:**
Minimal customization is required and agencies can charge a fee for transactions and use that money to reinvest into their ERP or other technology platforms.

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