

TRAVIS COUNTY SAVING TIME AND MONEY

with Periscope Holdings' BidSync™ Source

Since 2005, Travis County has seen increased operational efficiencies and cost savings by reducing the time spent manually administering bid notifications and responses. BidSync Source enables County employees to automate the creation, tabulation and evaluation of all types of bids quickly and easily.

CHALLENGE

Travis County, Texas, which is the center of government for the second largest U.S. state, is home to more than one million people. For years, the County's purchasing department had primarily relied on paper-based methods to plan, prepare and publicize requests for proposals (RFPs) and bids. They would have to manually ensure all contracts met state and local government statutes, policies and procedures, a very labor-intensive process that was utilized for everything from office supply to construction project solicitations. Recognizing the immense challenges of this antiquated procurement process, Travis County officials sought to evolve from the traditional paper and file cabinet system to an electronic-based system. Specifically, they wanted to find a procurement solution that

would reduce acquisition expenses and procurement cycle times while increasing operational efficiency and transparency, especially for larger dollar construction contracts.



SOLUTION

By employing Periscope Holdings' BidSync Source™ Travis County was able to create a fully automated e-procurement system in which employees can automatically create, tabulate, and evaluate of all types of bids quickly and easily. All bid releases and addendum notifications are entirely created and managed in the digital space and County procurement officials can enjoy the comprehensive reporting capabilities that are now right at their fingertips. Plus, BidSync Source gave the County access to a national database of more than 900,000 qualified suppliers and service providers,

allowing for greater competition during the award of commodities, service, and construction contracts alike.

However, Travis County still needed more customized process support for its construction specific bids. So Periscope Holdings worked in collaboration with Travis County to develop an add-on module to BidSync Source. With the addition of this BidSync Builder module, County officials are now able to better manage complex construction proposals from the release of a bid request through the final award of the contract.

RESULTS

Travis County has been able to eliminate manual administration of bid notifications and responses. In turn, they've enjoyed increased operational efficiencies and significant cost savings.

Even better is the long-term stability and return on investment that Travis County received by choosing to modernize their procurement system using Periscope's BidSync solutions. As the volume of bids increases year to year, the County does not have to invest in more staff or new software — BidSync Source is scalable to any growth surges the County may experience. And, unlike other eProcurement products designed with the private sector in mind, Periscope built BidSync Source based on the specific procedures and policies that government officials must follow for procurement, leading to a better solution for public agencies.

To this day, the customized BidSync Builder module still empowers the County to electronically create, manage and award construction-specific bids from a categorized database of construction professionals. Construction proposals and plans can be uploaded online and sent to a printer, if needed, directly through the BidSync portal. Ultimately, BidSync Builder provides the capability to electronically tabulate and build award scenarios based on the proposed bids, which enables the County to select the best value for the need. Additionally, existing contracts are more accessible to review and determine if a competitive bid request can be sent out to secure greater cost savings.

Together, Periscope Holdings' BidSync Source and BidSync Builder are helping Travis County cut costs, make better use of taxpayer dollars and achieve greater transparency.



BidSyncTM Source

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