

# WHEN YOU CAN SEE, YOU CAN SAVE

We see procurement clearly – from every point of view. Our software eliminates procurement complexities for both buyers and suppliers. We partner with you to solve problems and transform the entire process. Every system is thought of, every process improved and every stakeholder empowered.

When you can see procurement clearly, work is performed efficiently and intelligently. Transparency is achieved, competition increased and value maximized. Everyone gains.

## ABOUT US

Founded in 2001, today Periscope Holdings employs 130 talented people across its headquarters in Austin, Texas and a regional office in American Fork, Utah. A company driven by our purpose to eradicate waste and maximize the value of every dollar spent, we deliver software and create solutions that improve the procurement process for both buyers and suppliers.

## OUR CUSTOMERS

Periscope Buyer Customers are state and local government, special authorities and districts, non-profits, K-12 education and higher education organizations dedicated to serving their communities, including:

Commonwealth of Massachusetts

State of Arizona,

State of Illinois

State of Maryland

State of New Jersey

State of Oregon

City of Baltimore

City of Fort Worth

City of Philadelphia

Harris County

Texas General Land Office

Superior Court of California

Periscope Supplier Customers range from small to large businesses focused on serving the public sector, including:



**BUYER SOLUTIONS** | Real and Meaningful Change for Your Procurement Organization**BuySpeed™**  
POWERED BY Periscope

BuySpeed™ is Periscope's best-of-the-best procure-to-pay solution, which includes eProcurement software, sourcing, receiving, vendor registration and management, bidding, quotes, accounts payable, government-to-business punch-outs, and requisitioning – all web-enabled, all fully integrated.

**BidSync™ Source**  
POWERED BY Periscope

BidSync Source allows government agencies to electronically create, manage and award service and product solicitations to a national database of qualified vendors. BidSync Source helps agencies reduce bid creation time from weeks to hours and facilitates shorter purchasing cycles.

**Contract Lifecycle Management**

BuySpeed Contract Lifecycle Management (CLM) delivers a unique online solution that accelerates contract execution, improves stakeholder collaboration and strengthens regulatory compliance for government agencies. CLM offers unparalleled document management and repository capability, which seamlessly integrates workflow streams, approvals and key milestone reminders.

**Strategic Services**

At Periscope Holdings, we're not just technology providers or technical software integrators. We're your partners in procurement. Our qualified consulting team will ensure your decisions, and ultimately your investments, are founded upon industry best practices and compliant with government standards. Our strategic service offerings include procurement facilitation & development, strategic sourcing, business process re-engineering, complete implementation & seamless integration, and end-user on-boarding.



Developed by the National Institute of Governmental Purchasing and maintained by Periscope Holdings, Inc., the NIGP Code is the solution that brings the highest levels of organization and efficiency to procurement programs of all kinds as the foundation to unlock key information about purchasing, materials management, and vendor management.



The NIGP Consulting focus is to assist in the transformation, support and implementation of improved procurement processes, policies, organizational structures, and services within the public sector. Consultants work diligently to understand each organization's needs to determine the most relevant solutions that are tailored for each unique situation.

**SUPPLIER SOLUTIONS** | The Tools Suppliers Use to Win Government Bids**BidSync™ Links**  
POWERED BY Periscope

BidSync Links provides suppliers free access to thousands of bids from the hundreds of public sector, non-profit and higher education customers using Periscope Holdings eProcurement and Sourcing solutions. BidSync Links eliminates the need for suppliers to scour websites for opportunities. Users receive daily bid notifications matched to their profiles, submit responses to RFPs, update profiles, participate in question-and-answer sessions and receive contract awards.

**BidSync™ LinksPlus**  
POWERED BY Periscope

BidSync LinksPlus uses a combination of innovative extraction technology and real, live researchers to scour 90,000 public sector agency sites for bids. BidSync LinksPlus compiles over 100,000 bids into an easy-to-use portal, delivering daily bid notifications matched to supplier profiles.

**BidSync™ Spend Analytics**  
POWERED BY Periscope

BidSync Spend Analytics provides subscription-based access to the buying history and spending patterns of agencies across the U.S. helping suppliers sell more efficiently and price more competitively.

**BidSync™ Proposal Helper**  
POWERED BY Periscope

Periscope Holdings has partnered with ProposalHelper™ to offer turnkey proposal writing services. This team of experts understands the specific requirements of the public sector and has the skills to make sure suppliers stand out. ProposalHelper offers a variety of packages. From developing outlines to full-service technical writing to final, production-ready files, ProposalHelper can help suppliers win more bids.

**THE PERISCOPE  
SUPPLIER NETWORK**

How Public Sector Buyers and  
Suppliers Connect

The Periscope Supplier Network (PSN) helps ensure public sector procurement is fair, open and transparent while maximizing competition. The PSN connects over 90,000 buying organizations with 1,000,000 suppliers thru tools that match solicitation requirements to supplier profiles, increase the visibility of matched solicitations, and make it easier for suppliers to respond.